There are many means by which one can get more customers to patronage you, but one of the best methods is to make use of [**live chat software**](https://www.joleadosystem.com/). Software like Joleado will enable smooth communication between the seller and the buyer.

Don’t be uncle Thomas, owing to all the software in this world does not guaranty you more customers especially when you don’t know more about the software and how to attend to customers. This article will explain how a competent seller can have more buyers with simple and easy steps using Joleado live chat software:

* **Provide visible means between you and your customers**- when using this joleado software, make sure you set your visibility as open or public. This will make your customers know how serious you are with your job. You should also make your chat visible by setting up automated and customized messages that will engage the website visitors.
* **Attend to customers immediately**- when using any **live chat software for website**, provide the means whereby the needs of your customers will be answered too quickly. Joleado software is made in such a way that whenever you have any message, a sound alarms you to let you know your attention is needed. Don’t make them feel like you are keeping them on hold. Reply to their messages at once and create good communication.
* **Make the customers feel at ease**- aside from the fact that this software is made in a friendly way, it also provides perfect opportunity between the user and the customers. When people feel at home somewhere, they are more likely to come back to the same place.
* **Attentiveness**- joleado live chat software will surely let you know when you have any messages, so it’s now left to you to be attentive. One of the best advice is to shush and listen. Though many people know this, many still find it so hard to do.
* **Excellent communication and understanding**- provide the means where you and your customer can interact well. In case you need more time for their questions, let them know. This will create trust between you and your customers.
* **Work on your personality**- this is essential especially when you are running a global business. Remember not all your customers will be very familiar with your language, so one of the ways you can improve this is to work on the way you talk. Talk with the most straightforward word. Usage of big language words is not advised as it may mean another thing to them.
* **Empathy**- don’t always decide for your customers neither should you still allow them to choose for themselves. Think along with them and read their mind. Provide the best for them and reason along with them. This will surely help your sale.
* **End your discussion positively**- after much discussion through the joleado live chat, make sure you end your conversations in a Pleasants way and allow them to ask any questions from you.
* **Allow feedback to be given**- follow up with your customer. Tell them always to leave feedback to help you improve when next you are dealing with them. This will also help you to figure out how to interact well with them next time.

With the above steps, you should have more customers to patronage you. Follow all the steps and thank [**Joleado live chat software**](https://www.joleadosystem.com/) **later**.